

**NEW**  
LIBOR updated  
April 2018



**MAGELLAN**  
HOMELOANS

# EXCLUSIVE Product Guide

New approach. For real life.

## Why choose Magellan Homeloans:

- No credit scoring
- Near Prime & Credit Repair products with rates from 2.99%
- Up to 85% LTV on Near Prime products
- Loans up to £1m considered on Near Prime
- Up to 4 applicants considered
- Variable rates with no ERCs
- 2 & 3 year Fixed rates
- Fees may be added above LTV limits\*
- Complex employment structures and Contractors accepted
- Self-employed accepted with one year's trading history
- Share of Net Profit accepted for Company Directors
- CCJs, Defaults, Arrears, DMPs, IVAs and Discharged Bankruptcy considered
- Online DIP submission

EXCLUSIVE  
Fees-Assisted  
product with no  
upfront fees and  
no rate loadings  
that aids  
affordability

# NEAR PRIME

Residential Mortgages for borrowers requiring a flexible approach not offered by high street lenders.

Range	Maximum adverse credit considered (see General Criteria page for more details)	Completion Fees*		Maximum LTV				ERCs	
		Standard Fees	#Fees Assisted	70%	75%	80%	85%		
M1	CCJs/Defaults: (instalment debt): 0 registered in 36 months. CCJs/Defaults: (non-instalment debt): £500 registered in 36 months (0 in 3). Arrears (secured): Max 1 missed in 36 months (0 in 12). Arrears (unsecured): Max status 2 in 36 months (0 in 3). Bankruptcy/IVA/DRO: Discharged +72 months. DMP: Discharged +36 months. All adverse must be up-to-date/satisfied at least 3 months prior to application.	LIBOR Tracker	£995	£2,495	3.37%	3.52%	3.87%	4.17%	None
		2 year Fixed	£995	£2,495	2.99%	3.14%	3.49%	3.79%	3%/2%
		3 year Fixed	£995	£2,495	3.29%	3.44%	3.79%	4.09%	4%/3%/2%
		<i>Reversionary rate</i>			<i>3.37%</i>	<i>3.52%</i>	<i>3.87%</i>	<i>4.17%</i>	
M2	CCJs/Defaults: (instalment debt): 0 registered in 24 months. CCJs/Defaults: (non-instalment debt): £500 registered in 24 months (0 in 3). Arrears (secured): Max 1 missed in 24 months (0 in 6). Arrears (unsecured): Max status 2 in 24 months (0 in 3). Bankruptcy/IVA/DRO: Discharged +72 months. DMP: Established +24 months and Discharged, or Sat. conducted. CCJs/Defaults/Secured arrears registered in the last 24 months must be up-to-date/satisfied at least 3 months prior to application.	LIBOR Tracker	£995	£2,495	3.52%	3.67%	4.02%	4.32%	None
		2 year Fixed	£995	£2,495	3.14%	3.29%	3.64%	3.94%	3%/2%
		3 year Fixed	£995	£2,495	3.44%	3.59%	3.94%	4.24%	4%/3%/2%
		<i>Reversionary rate</i>			<i>3.52%</i>	<i>3.67%</i>	<i>4.02%</i>	<i>4.32%</i>	
M3	CCJs: Max 2 totalling £1,500 registered in 24 months (0 in 3). Defaults: 2 totalling £1,500 registered in 24 months (0 in 3). Arrears (secured): Max 1 missed in 24 months (0 in 6). Arrears (unsecured): Max status 2 in 24 months (0 in 3). Bankruptcy/IVA/DRO: Discharged +72 months. DMP: Established +12 months and Discharged, or Sat. conducted.	LIBOR Tracker	£1,295	£2,795	4.67%	4.82%	5.17%	5.47%	None
		2 year Fixed	£1,295	£2,795	4.29%	4.44%	4.79%	5.09%	3%/2%
		3 year Fixed	£1,295	£2,795	4.59%	4.74%	5.09%	5.39%	4%/3%/2%
		<i>Reversionary rate</i>			<i>4.67%</i>	<i>4.82%</i>	<i>5.17%</i>	<i>5.47%</i>	
M4	CCJs: Max 2 totalling £3,000 registered in 24 months (0 in 3). Defaults: 2 totalling £3,000 registered in 24 months (0 in 3). Arrears (secured): Max 2 missed in 24 months (0 in 6). Arrears (unsecured): Max status 2 in 24 months (0 in 3). Bankruptcy/IVA/DRO: Discharged +72 months. DMP: Established +12 months and Discharged, or Sat. conducted.	LIBOR Tracker	£1,495	£2,995	4.97%	5.12%	5.47%	5.77%	None
		2 year Fixed	£1,495	£2,995	4.59%	4.74%	5.09%	5.39%	3%/2%
		3 year Fixed	£1,495	£2,995	4.89%	5.04%	5.39%	5.69%	4%/3%/2%
		<i>Reversionary rate</i>			<i>4.97%</i>	<i>5.12%</i>	<i>5.47%</i>	<i>5.77%</i>	

\* Completion fees can be added to the advance up to a maximum LTV of 87%, unless borrowers are Consolidating Debt when the maximum LTV is 80% including fees.

# Fees Assisted products include no upfront admin fees and one free standard mortgage valuation (up to £600). Plus free standard legal fees (remortgage only) or £450 cashback (purchase only). See Criteria page for more details.

## CREDIT REPAIR

Residential Mortgages for Prime borrowers who have experienced an unexpected credit impairing event

Range	Maximum adverse credit considered (see General Criteria page for more details)	Completion fees**	Maximum LTV				ERCs	
			60%	65%	70%	75%		
M5	CCJs (instalment debts): 0 registered in last 12m. CCJs (non-instalment debts): £500 registered in 12m (0 in 3). Defaults: 0 registered in last 12 months. Arrears (secured): 0 missed in last 12 months. Arrears (unsecured): Max status 2 if incurred in last 12 m (0 in 3). BKO/DRO/IVA: Discharged/Satisfied +72 months DMP: Est. +36 months and Discharged, or Sat. conducted.	LIBOR Tracker	£2,495	5.32%	5.47%	5.62%	5.77%	None
		2 year Fixed	£2,495	4.94%	5.09%	5.24%	5.39%	3%/2%
		3 year Fixed	£2,495	5.24%	5.39%	5.54%	5.69%	4%/3%/2%
		Reversionary rate		5.32%	5.47%	5.62%	5.77%	
M6	CCJs: 0 registered in last 12 months. Defaults: 0 registered in last 12 months. Arrears (secured): 0 missed in last 12 months. Arrears (unsecured): Max status 2 if incurred in last 12 m (0 in 3). BKO/DRO: Discharged +36 months IVA: Satisfied or Registered +36 months and Sat. conducted. DMP: Est. +12 months and Discharged, or Sat. conducted.	LIBOR Tracker	£2,495	5.62%	5.82%	6.02%	6.32%	None
		2 year Fixed	£2,495	5.95%	6.15%	6.35%	6.65%	3%/2%
		3 year Fixed	£2,495	6.20%	6.40%	6.60%	6.90%	4%/3%/2%
		Reversionary rate		5.62%	5.82%	6.02%	6.32%	
M7	CCJs: 0 registered in last 12 months. Defaults: 0 registered in last 12 months. Arrears (secured): 0 missed in last 12 months. Arrears (unsecured): Max status 2 if incurred in last 12 m (0 in 3). BKO/DRO: Discharged +24 months. IVA: Satisfied or Registered +24 months and Sat. conducted. DMP: Est. +12 months and Discharged, or Sat. conducted.	LIBOR Tracker	£2,495	6.32%	6.67%	7.62%	-	None
		2 year Fixed	£2,495	6.65%	7.00%	7.95%	-	3%/2%
		3 year Fixed	£2,495	6.90%	7.25%	8.20%	-	4%/3%/2%
		Reversionary rate		6.32%	6.67%	7.62%	-	
M8	CCJs: 0 registered in last 12 months. Defaults: 0 registered in last 12 months. Arrears (secured): 0 missed in last 12 months. Arrears (unsecured): Max status 2 if incurred in last 12 m (0 in 3). BKO/DRO: Discharged +12 months. IVA: Satisfied or Registered +12 months and Sat. conducted. DMP: Est. +12 months and Discharged, or Sat. conducted.	LIBOR Tracker	£2,495	6.62%	7.17%	-	-	None
		2 year Fixed	£2,495	6.95%	7.50%	-	-	3%/2%
		3 year Fixed	£2,495	7.20%	7.75%	-	-	4%/3%/2%
		Reversionary rate		6.62%	7.17%	-	-	

\*\* Completion fees can be added to the advance in excess of published product LTV.

## Adverse Credit Explanation

All Credit Repair borrowers are required to disclose, and provide evidence where requested, the nature of the event that caused their adverse credit record. The circumstances of the event should indicate that it was beyond the reasonable control of the applicant(s).

Examples of acceptable events include:

- Divorce/Separation
- Business failure or interruption
- Serious illness or accident
- Unemployment or redundancy
- Death/illness of family member

LIBOR  
0.71%

## PRODUCT GUIDE

Rates correct as at:  
03 April 2018MAGELLAN  
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## General Criteria

Loan type/purpose	Capital and interest repayment method only. Purchase and remortgage.
Income	Verifiable employed and self-employed income on a full-status basis only. Minimum household income per application is £20,000. Income and expenditure may be discussed with the applicant(s). Loans subject to an affordability test using a stressed mortgage rate and a maximum DTIR of 40% (35% for applicants with <£35k household income and all Credit Repair borrowers) at the reversionary rate.
Loan size & term	Minimum £25,001, maximum £500,000 across the product range (however up to £1,000,000 considered on Near Prime range subject to maximum 75% LTV - excludes Fee Assisted products). Minimum term 5 years, maximum term 35 years.
Adverse credit history	Maximum 5 CCJs per application. Arrears made up-to-date the following month not included in product limits. Arrears considered up to product limits per individual loan/mortgage/agreement. Prior repossessions +12 months old acceptable on Credit Repair products if no shortfall debt outstanding or repayment agreement in place. We will not accept borrowers showing a lack of financial stability, habitual overindebtedness, a dependence on short term credit (e.g. payday loans) in the last 12 months or excessive increases in credit/store card balances in the last 12 months. Any adverse in the last 3 months is unacceptable. Non-instalment debts are defined as non-fixed instalment agreements and include parking/speeding fines, utility/communication bills, mail order/store cards, and credit cards. Any adverse on the credit file (missed payments, defaults, CCJs) that is proven to have been a by-product of another arrangement (DMP, IVA, direct with lender arrangement, Bankruptcy) will be excluded from the product limits.
Proof of ID	Applicants need to provide proof of ID in all cases in the form of a certified copy of an appropriate document (please refer to application form).
Proof of residency	Applicants should appear on the voters roll at the current address. If not, proof of current residency covering the last three months needs to be provided (please refer to application form).
Applicants	Maximum four applicants. Primary applicant must have a minimum income of £10k. Minimum total household income is £20k. Minimum age 21 at application (25 for primary applicant on Credit Repair products). Maximum age 75 at term.
Employment status	Employed applicants accepted with minimum 3 months in current employment. Self-employed applicants (incl. those owning 25%+ of their employer) considered with proof of at least 12 months trading history. Contract workers accepted with at least three months remaining on current contract.
Property	England and Wales only. Minimum value £50,000 (max. LTV 65% if value <£70,000). Traditionally built properties. No flats over five floors unless built after 1990. Leasehold flats with at least 55 years remaining on lease at application and 35 years remaining at end of term. No ex-local authority flats with value less than £200,000. New build flats maximum 80% LTV. Valuer must represent the property to be both mortgageable and saleable. No Buy-to-lets, Right-to-buys or Shared Ownership/Equity accepted.
Debt consolidation	Max 80% LTV (incl fees). Where funds raised from the Magellan Homeloans mortgage are to be used for consolidating existing debts, Magellan Homeloans will settle amounts directly with the finance company(ies).
LIBOR Rates	Magellan Homeloans resets its LIBOR every three months in accordance with published levels. Magellan Homeloans has a LIBOR Floor of 0.25%. Should 3 month LIBOR drop below this level then variable and reversionary rates will be charged at a minimum of the product margin plus 0.25%.
Fixed rates	Fixed rates are fixed from the date of completion. After the fixed rate mortgage period ends it will revert to the LIBOR variable reversionary rate. Please note that fixed rates have limited availability and may be withdrawn at any time. After a product is withdrawn no further applications can be accepted.
Gifted Deposits	Close family gifted deposits are accepted. Builder gifted deposits accepted to a maximum of 5%. Vendor gifted deposits will not be accepted. Gifted equity from close family accepted with loans limited to 90% of the discounted purchase price (within overall maximum product LTVs).
ERC's	During any Early Repayment Charge (ERC) period, overpayments of up to 10% of the mortgage balance each calendar year can be made without incurring an ERC. If a product does not have ERCs then overpayments are allowed without restriction. Any overpayments may not be subsequently redrawn once they have been made to reduce the mortgage balance.
Solicitors	Where applicants are choosing to use their own Solicitors, Magellan will agree to use the applicant's Solicitor for its own interests provided the firm has a minimum of four (4) SRA – approved partners and is registered with the Law Society. Magellan Homeloans will not accept Licenced Conveyancers.
Fee Assisted Products	Available for loans up to £500,000. Includes no upfront admin fees and one free standard mortgage valuation (up to £600). REMORTGAGES ONLY the standard legal work will be carried out at no cost to the applicant(s) by a conveyancing solicitor selected by Magellan Homeloans from our panel and includes only the work required to investigate the title of the property, redeem any existing mortgages, and register Magellan Homeloans' interest in the property at the Land Registry. Any additional non-standard legal work is not included and will be payable by the applicants(s). PURCHASE ONLY a £450 cashback will be paid to the applicant(s) solicitors on completion. See website for full details.

Application Fees<sup>^</sup>

Valuation	Standard Fee <sup>^</sup>	Fee Assist <sup>^</sup>
Up to £100k	£382	£0
Up to £200k	£435	£0
Up to £300k	£485	£0
Up to £400k	£535	£0
Up to £500k	£592	£0
Up to £600k	£710	£110
Up to £700k	£810	£210
Up to £800k	£900	£300
Up to £900k	£960	£360
Up to £1m	£1,067	£467
Over £1m	Refer	
Re-inspection*	£75	

<sup>^</sup> Non-refundable. Payable on application and includes a standard mortgage valuation and an assessment fee of £250. Fees include VAT (where applicable).

\* Applications for incomplete new build properties will require a property re-inspection before completion can occur, that is paid for by the applicant(s).

## FOR INTERMEDIARY USE ONLY (NOT FOR CUSTOMER USE)

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